



REVA KAY Charlotte Corporate Center DST Charlotte, North Carolina

An All Cash, Debt Free DST available for 1031 Exchange and Direct Cash Investors



Risks and Disclosures



This material has been prepared for accredited investors (generally described as having a net worth of over \$1 million dollars exclusive of primary residence) and accredited entities only. If you are unsure if you are an accredited investor and/or an accredited entity, please verify with your CPA and Attorney prior to considering an investment.

The information herein has been prepared for educational purposes only and does not constitute an offer to purchase securities real estate investments. Such offers are only made through the sponsors Private Placement Memorandum (PPM) which is solely available to accredited investors and accredited entities.

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Investors should read the PPM carefully before investing paying special attention to the risk section.

Because investors situations and objectives vary this information is not intended to indicate suitability for any particular investor. Please speak with your CPA and Attorney to determine if an investment in real estate and DST properties is suitable for your particular situation/ circumstances.

Past performance is not indicative of future returns.

Potential cash flows/returns/appreciation are not guaranteed and could be lower than anticipated.

There are significant limitations on the ability to sell or transfer interests.

Expected cash flows and returns may not be realized and a loss of invested capital is possible.

The Sponsor, Co-Sponsor, Master Tenant, Trustee & Affiliates will all receive substantial fees relating to the syndication, ongoing management and disposition of this offering.

This Offering is made to accredited investors only under Regulation D, Rule 506(c). Securities offered through registered representatives of Colorado Financial Service Corporation, Member FINRA and SIPC.

For more information regarding this offering, please contact one of the following individuals:



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Offering Overview



100% Occupied by a Global Tenant



Absolute NNN Lease



Starting Projected Cash Flow: 6.85%



All Cash/Debt Free DST



Charlotte, NC – A Growing and Dynamic Market



7 Miles from the Charlotte Douglas International Airport



Close proximity to Costco and other national retailers



Immediate access to I-77

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REVA KAY Charlotte Corporate Center DST – Tenant Summary



www.regus.com

Office Suites Plus is a wholly owned subsidiary of Regus. Regus operates in 3,000 locations, 900 cities and 120 countries.

Founded in Brussels, Belgium, in 1989, Regus is based in Luxembourg and is listed on the London Stock Exchange.

Regus PLC owns an international network of business centers which are leased to a variety of business customers. The Group's centers, located in downtown business districts and suburban office parks, offer their clients a mix of workstations, conference rooms and support services, including video conferencing, Internet connections, and receptionists.



The REVA Kay Charlotte Corporate Center is a well located, modern, Class A office building in a strong, growing submarket of Charlotte, NC.

Centrally located near one of the world's busiest airports and close to the central business district this building is convenient to very desirable executive housing neighborhoods.

The REVA Kay Charlotte Corporate Center is a well constructed, carefully maintained and 100% leased property, offering investors a unique opportunity in a debt-free, 1031 exchange eligible income producing asset.





Transaction Summary

Class A Office **Property Type**

Occupancy 100%

Lease Type Absolute NNN

Tenant Office Suites Plus Properties Inc. a subsidiary of Regus

Property Sq Ft 19,067

Investor Purchase Price \$5,500,000

Investor Cap Rate 7.12% Investor Price Per Sq Ft \$278

0% - All Cash/Debt Free Leverage

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REVA KAY

Satellite Imagery – Location, Location, Location



REVA KAY

Satellite Imagery – Location, Location, Location



Distance from Regus Business Center to Charlotte Landmarks

Charlotte Douglas International Airport 7 miles NFL's Carolina Panthers Stadium 6 miles Billy Graham Library 2.6 miles Charlotte Convention Center 6.6 miles Renaissance Golf Course and Park 1.7 miles NASCAR Hall of Fame 6.6 miles Myers Park Country Club NBA's Hornets Stadium 7.1 miles 5 miles

Potential cash flows/returns/appreciation are not guaranteed and could be lower than anticipated. Please read the Private Placement Memorandum paying attention to the risk factors prior to investing.

REVA

Area Traffic Counts – Location, Location, Location





Traffic Counts



148,102 cars/day



138,269 cars/day



49,697 cars/day



29,575 cars/day











Projected 8 Year Summary Cash Flows								
Projected	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8
Effective Gross Revenue	408,075	416,237	424,564	417,340	425,688	425,687	425,687	425,687
Projected Total Operating Expense	16,322	16,649	16,983	16,694	17,028	17,027	17,027	17,027
Projected	004.750	200 500	407.504	400.040	400.000	400.000	400.000	400.000
NOI	391,753	399,588	407,581	400,646	408,660	408,660	408,660	408,660
Tenant Improvement		-	-	159,700		-		-
Leasing Commission	-	-	-	82,803	-	-	-	-
Contingency Reserves	15,000	17,500	20,000	(235,000)	12,500	10,000	7,000	4,500
Projected Cash Flow to DST		382,088	387,581	393,143	396,160	398,660	401,660	404,160
Projected Cash on Cash Return	6.85%	6.95%	7.05%	7.15%	7.20%	7.25%	7.30%	7.35%

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REVA KAY Charlotte Corporate Center DST Asset Management Strategy

REVA KAY

The REVA Kay Charlotte Corporate Center DST location operates under the Office Suites Plus brand, a wholly owned subsidiary of Regus, and is currently fully occupied by client tenants. The space has recently undergone a modest renovation and reconfiguration, at tenant expense, to allow for more clients to be served in this location to accommodate growth in the market.

The lease is structured as an absolute net lease which requires the tenant to pay all real estate taxes and insurance along with the tenant's assumption of responsibility for the operation and maintenance of the property. The lease commenced on May 7, 2007 and runs through April 30, 2019 with two five-year renewal options expiring in April 2029. Given the strength of the market, the building's full occupancy and tenant's recent capital expenditures, the Sponsor expects to retain the tenant for an extended period and is planning for the tenant to potentially exercise the renewal options.

Currently, the Sponsor is in negotiation with Regus for an early renewal and extension for a ten year term to end in 2026. The sponsor believes that an exercised renewal option and/or an extension of the lease for 10 years has the potential to create considerable value for investors and potentially result in a shorter term hold period. However, there can be no assurance for a successful lease renewal or extension and investors should read the Private Placement Memorandum and risk factors in full prior to making an investment.

Additionally, as the building is currently fully occupied by the underlying sub-tenants, if Regus chose to not renew their lease, then the sponsor would step into the leases with each underlying tenant that is currently subleasing from Regus at a greater price per square foot than Regus is currently paying the landlord.

Due to the all cash/debt free nature of the building, the strength and growth of the Cha<mark>rlotte market, the stro</mark>ng occupancy of the building by the underlying sub tenants and the recent capital improvements paid for and implemented by Regus showing their commitment to the location, the Sponsor believes the offering to have considerable potential.

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Charlotte, North Carolina Accolades – Location, Location





Cities You Didn't Know Were Startup Hotbeds

Best States for Business

Forbes – November 2014

Population Growth

- Wallethub.com September 2015



REVA

Charlotte, North Carolina – Location, Location

Charlotte is one of the fastest-growing cities in the nation. Charlotte has become a major U.S. financial center, and is now the second largest banking center in the United States after New York City. With a great location, world-acclaimed international hub airport, professional sports, low energy costs, diverse and talented labor, and a nationally ranked education system, it's easy to see why more businesses are flocking to Charlotte every year.



Why is the REVA Kay Charlotte Corporate Center All Cash/Debt Free?

- 1) No risk of a lender foreclosure... Ever.
- 2) No refinancing risk.
- 3) Flexibility to hold through any potential market downturns.
- 4) Provides 1031 investors the ability to diversify a portion of their exchange dollars into an all-cash/debt-free property in an effort to lower potential risk.
- 5) Eliminate the risk of 1031 exchange rule of taking on equal or greater debt in subsequent 1031 exchanges.
- 6) Provides an investment option for direct cash investors to participate in real estate without the risks of using leverage.

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REVA Kay Charlotte Corporate Center DST – CO-SPONSORED BY: REVA and KAY PROPERTIES

Kay Properties and Investments, LLC was founded by Dwight Kay to offer solutions to 1031 Exchange clients throughout the country.

- > Headquartered in Los Angeles, CA with an office in New York, NY
- > Specialists in the Delaware Statutory Trust (DST) 1031 Exchange Marketplace
- > Offering DST Brokerage and Advisory Services to 1031 Exchange Clients
- > Offering client exclusive DST properties solely available to Kay Properties Clients
- > Over \$127,000,000 of DST properties purchased by our clients in 2015
- > Licensed in all 50 states, Washington D.C. and the Virgin Islands
- > Deep Relationships with CPA's, Attorneys and Qualified Intermediaries Nationwide
- > Always Available to Help Our Clients- Weekends, Holidays and Whenever You Need Us.
- > Better Business Bureau A+ Accredited Business

REVA KAY Charlotte Corporate Center DST is available EXCLUSIVELY FOR CLIENTS OF



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Real Estate Value Advisors

REVA maintains a single-minded focus on cash flow at the property level, driven and enhanced by strong demographic and economic trends in the local market.

UNCOMPROMISING STANDARDS. UNPARALLELED EXPERIENCE.

Four decades of experience and more than \$12 billion in transactions.

In the 1930s, J. Kenneth Sadler, Sr. began to invest in income-producing real estate ventures. Single family rentals, multifamily developments, commercial and retail properties became part of his portfolio for years. His experiences in the Great Depression convinced him of the value of a solid financial foundation and the enduring benefits of income-producing real estate.

REVA leverages the experience and institutional relationships of its principals to serve investors without compromise. Building on multigenerational traditions of integrity, value and excellence, its principals have provided advice, counsel and expertise, both as intermediary and as principal, in more than \$12 billion in transactions. The principals of the firm have diverse and complementary skill sets, working well together to create substantial long-term value for our clients.

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Chris K. Sadler Managing Director chris@revacompanies.com 866-842-7545

Real Estate Value Advisors 1100 Boulders Parkway, Suite 605 Richmond, VA 23225

Chris and Steve Sadler Founders of REVA



REVA Kay Charlotte Corporate Center DST – Available for accredited 1031 exchange and direct cash investors

Potential Advantages of DST Real Estate Investments

- 1031 Exchange compatible as like kind property
- Portfolio diversification into brick and mortar real estate and out of stocks, bonds and mutual funds
- May provide a hedge against inflation
- Passive income and/or distribution potential may provide monthly cash flow and/or distributions
- Capital appreciation/equity growth potential
- Potential tax advantages through depreciation deductions and write offs
- Low minimum investment amounts allow for portfolio diversification (our typical minimum investment amounts are \$25,000-\$100,000)
- Professional real estate expertise, including acquisition, property management and asset management
- Elimination of day-to-day management headaches

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Please visit www.kpi1031.com to register and access the full offering materials which go into details regarding the business plan and risk factors of an investment. Please note that there are absolutely no guarantees for cash flow and/ or appreciation.

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