### MARKET OVERVIEW

Employment growth on a year-to-year basis in San Antonio continues to be above that for the U.S. as a whole, with gains spread across almost all sectors. Even the volatile manufacturing and construction industries, which have been in decline throughout much of the nation, are up year to year, and the overall unemployment rate of 4.2% has remained below

that for the U.S., as a whole. Production at the new Toyota Tundra plant, which opened in 2006, continued to expand steadily through 2007. The relocation of the patient medical function of the 59th Medical Wing to Brooke Army Medical Center at Fort Sam Houston and the conversion of Wilford Hall Medical Center at Lackland Air Force Base to an ambulatory care center are among the major projects, which in total will generate \$1 billion in new construction in San Antonio, a 50% boost in local nonresidential activity over the next couple of years. Additionally, San Antonio remains in the running to become the permanent home for two other defense installations. The first is the Air Force Cyberspace Operational Command, whose mission is to defend against hacker attacks on Air Force data networks. The second is the National Bio and Agro-Defense Facility,

which performs basic research on biological threats including animalto-human diseases. The site will occupy more than 30 acres, will cost \$500 million to build, and will provide at least 250 high-paying jobs.

The Copperfield Apartments are located along Sir Winston Drive, just east of Blanco Road, in the suburban north central San Antonio submarket, approximately 8 miles north of the San Antonio central business district and approximately 1.5 miles northwest of the San Antonio International Airport. Land uses within the immediate vicinity of the property consist primarily of multi-family developments built in the 1980s and 1990s, and middle income single family residential developments. Within a three-mile radius of the property, single-family residential homes generally range in price from \$100,000 to \$300,000, with a median price of \$148,722. The area consists of a middle-income demographic profile with median and average household income levels of \$47,578 and \$70,360. Public transportation is available through Via Metropolitan Transit, with the nearest bus stop at the corner of West

### **AERIAL MAP**



### Avenue and Blanco Road, walking distance from the property.

Retail developments are mostly located along primary roadways such as US Highway 281 (San Pedro Avenue), Loop 1604, Blanco Road, Bitters Road, NW Military Highway and Thousand Oaks Drive.



Recently, significant retail development has taken place along Loop 1604 at or near the intersections with US Highway 281, Stone Oak Parkway, and Blanco Road, north of the property. Office/warehouse, flex space, and low-rise office space are located nearby, along Jones Maltsberger Road, Starcrest Drive, Arion Parkway, Nakoma Road, Interpark Boulevard, Central Parkway, and Northbrook Drive. The most notable land use in the area is the San Antonio International Airport. This 2,600 acre facility features two air carrier runways and one general aviation runway. The airport includes two terminals, with Terminal One having been recently renovated. Construction is currently in progress on a new terminal. Once this new terminal is complete, the existing Terminal Two will be replaced with a third, newer terminal. SAT is serviced by the

following 16 air-carriers: Aerolitoral, American Airlines, America West, Continental, Continental Express, Delta, and Delta Connection Carriers (ASA, Comair and Skywest), Frontier, Mexicana, Midwest, Northwest, Southwest, Sky West and United. These airlines collectively offer non-stop service to 31 different markets. The airport has over 250 daily arrivals and departures and servers over 7,000,000 passengers annually.

According to Marcus & Millichap's First Quarter 2008 Apartment Research Market Update, employers, for the second straight year, are set to add approximately 16,000 jobs to the San Antonio metro, a 1.9% increase, one of the strongest growth rates in the nation. Major employers within or accessible from the subject neighborhood include H.E.B. Foods, North Central Baptist Hospital, Methodist Stone Oak Hospital, the South Texas Medical Center, Kelly USA, Lackland Air Force Base, Fort Sam Houston, USAA, Sea World, and Fiesta Texas, along with major retailers, and the San Antonio International Airport.

### **REGIONAL MAP**





This is not an offer to sell or a solicitation of an offer to buy securities. A private placement offering memorandum ("Memorandum") will only make this offer of Tenant in Common Interests to potential investors. This information herein is qualified in its entirety by the Memorandum. All potential investors must read the Memorandum in its entirety and no person may invest in Tenant in Common Interests without acknowledging receipt and complete review of the Memorandum.





## **PROPERTY DESCRIPTION**

- 11245 Sir Winston Drive, San Antonio, TX 78216
- Property consists of 258 Units in a total of 18 apartment buildings
- Class B, garden-style multifamily community built in 1984, with an extensive exterior renovation in 2004, including the replacement of all exterior siding and renovations to the stairwells, landings and balconies
- The property contains a total of 10.41 acres (24.78 units/acre)
- 397 parking spaces (1.5 spaces/unit)
- Mature landscaping with a combination of grass, shrubs and trees
- Average unit size of 766 sq. ft., with well designed floor plans containing a unit mix of 58.1% one bedroom units and 41.9% two bedroom units
- Property is located just east of Blanco Road, 8 miles north of the CBD and 1.5 miles northwest of the San Antonio International Airport

# **KEY INVESTMENT CONSIDERATIONS**

SPONSOR	COTTONWOOD CAPITAL INVESTMENTS, LLC
LOCATION	SAN ANTONIO, TX
INVESTMENT STRUCTURE	SECURITIES OFFERING:
	NOT A MASTER LEASE
PROPERTY TYPE	MULTIFAMILY
NUMBER OF UNITS	258
CURRENT OCCUPANCY	94.6%, AS OF MAY 5, 2008
TOTAL CAPITALIZATION	\$16,785,000
INITIAL FUNDED REPLACEMENT RESERVES	\$1,485,000
	(INCLUDED IN TOTAL CAPITALIZATION)
FIRST MORTGAGE LOAN	\$8,970,000
LOAN TO TOTAL CAPITALIZATION	53.44%
TOTAL EQUITY	\$7,815,000
MINIMUM EQUITY INVESTMENT	\$312,600
ALLOCATED DEBT PER MINIMUM EQUITY INVESTMENT	\$358,800
INITIAL ANTICIPATED YIELD TO INVESTORS	6.00%
ANTICIPATED HOLDING PERIOD	7 YEARS
PROJECTED INTERNAL RATE OF RETURN	8.44% AT A 6.6% TERMINAL CAP RATE





This is not an offer to sell or a solicitation of an offer to buy securities. A private placement offering memorandum ("Memorandum") will only make this offer of Tenant in Common Interests to potential investors. This information herein is qualified in its entirety by the Memorandum. All potential investors must read the Memorandum in its entirety and no person may invest in Tenant in Common Interests without acknowledging receipt and complete review of the Memorandum.

This is not an offer to sell or a solicitation of an offer to buy securities. A private placement offering memorandum ("Memorandum") will only make this offer of Tenant in Common Interests to potential investors. This information herein is qualified in its entirety by the Memorandum. All potential investors must read the Memorandum in its entirety and no person may invest in Tenant in Common Interests without acknowledging receipt and complete review of the Memorandum.

# **PROPERTY AMENITIES**

- On-site Leasing/Management Office/Clubhouse
- One tennis court
- One outdoor swimming pool with BBQ grill area
- Fitness Center
- Two laundry facilities
- Covered parking available
- Mail center
- Perimeter fencing, with limited controlled access gates

# **UNIT AMENITIES**

- Units: average size of 766 sq. ft.
- Appliances: electric range/oven, vent-hood, refrigerator, garbage disposal, dishwasher, and built-in microwave ovens
- All units include a private patio or balcony area
- Each unit includes a ceiling fan in the bedrooms
- Select units include fireplaces, built-in bookcases, vaulted ceilings, washer/dryer connections and an exterior storage room